



TECHNOLOGY SERVICE CORPORATION SMALL BUSINESS PROGRAM FACT SHEET

"We are looking for Small Businesses that provide the high quality goods and services we buy!"

TSC SMALL BUSINESS PROGRAM

Overview

TSC is looking for Small Businesses to provide the high quality goods and services we buy! This fact sheet contains information to inform and educate Small Businesses about TSC requirements and procurement practices.

Mission Statement

TSC is committed to providing all categories of small businesses an opportunity to participate in TSC acquisitions. Small Businesses provide critical resources that contribute to our mission. Our Small Business Program serves as the point of contact and liaison for all Small Business Concerns categories, i.e., Alaska Native Corporation (ANC), Historically Black Colleges and Universities (HBCU), Historically Underutilized Business Zone (HUBZone), Minority Institutions (MI), Small Business (SB), Small Disadvantaged Business (SDB), Service-Disabled Veteran-Owned Small Business (SDVOSB), Veteran-Owned Small Business (VOSB), and Women-Owned Small Business (WOSB). Our program links responsible and reliable small business concerns, who are seeking contracting opportunities at TSC and who can meet TSC's mission requirements, with members of our acquisition team. Our program also strives to enhance the small business community by supporting recognized superior performers and offering guidance and resources to help grow Small Business Concerns.

FY 17 Goals

	Dollars	Percentage
*Total Direct / Indirect Subcontracting	\$4,934, 745	100%
To Large Business	\$1,134,992	23%
To Small Business	\$3,799,753	77%
Small Disadvantaged Business	\$740,212	15%
Women-Owned Small Business	\$784,625	15.9%
HUBZone Small Business	\$246,737	5%
Veteran-Owned Small Business	\$246,737	5%
Service-Disabled Veteran-Owned Small Business	\$246,737	5%

*Direct Subcontracting is a subcontract issued against a federal contract - indirect subcontracting is a subcontract not associated with a federal contract typically charged to Overhead or General & Administrative (G&A)

Primary Procurements

Headquartered in Arlington, Virginia, TSC is an employee-owned company that has been providing high quality technical services and solutions for our customers' for over 50 years. Our diverse portfolio includes providing full lifecycle support in Precision Strike and Area Effects; Area Protection; Airborne Sensors and Intelligence, Surveillance, and Reconnaissance (ISR); Vehicle Protection; Electronic Warfare Systems; Air And Missile Defense; Space Systems, and Intelligence and Information Systems.

TSC Small Business Program Resources

Supplier Registration and Resources
"SmallBiz" Directory
Small Business Events
Doing Business with TSC
Supplier Resources
Learning Center
www.tsc.com/smbus.htm

Helpful Websites and Information

TSC SEAPORT-e: TSC's work encompasses three (3) major business areas: Sensors, Decision Support Systems, and Weapons Systems. www.seaport2.com/

Naval Aviation Small Business Roundtable (SBR): TSC is a member of the Naval Aviation SBR, which is a collaborative forum to address small business issues and future contract opportunities. www.sbroundtable.com/NAVAIR/

System for Award Management (SAM): SAM is the primary database that federal agencies use to locate contracting agencies. All large and small businesses must have a profile in SAM in order to do business with the federal government. www.sam.gov

Small Business Innovative Research Program (SBIR): All DoD SBIR/STTR solicitations are available in electronic format at www.acq.osd.mil/sadbu/sbir.

Center for Veterans Enterprise (CVE): The CVE is a Veterans Administration Program to promote business ownership and expansion for veterans and service-disabled veterans. www.vetbiz.gov

Federal Procurement Data System - Next Generation (FPDS NG): FPDS NG is the repository of all federal contracting data for contracts whose estimated value is \$3,000 or more. www.fpds.gov

SBA Dynamic SB Search (DSBS): DSBS is a tool use to identify potential small businesses for upcoming contracting opportunities. dsbs.sba.gov

Women's Business Enterprise Nat'l Council: www.wbenc.org

National Minority Business Council: www.nmbc.org

National Association of Small Disadvantage Business Enterprise: nationaldbe.com

Federal Business Opportunities (FedBizOpps): FedBizOpps list available federal business / procurement for all contracts over \$25K. www.fbo.gov

Wide Area Workflow (WAWF) / Invoice, Receipt, Acceptance, and Property Transfer (IRAPT): WAWF/iRAPT is a secure web-based system for electronic invoicing, receipt, and acceptance. wawf.eb.mil

National Contract Management Association (NCMA): www.ncmahq.org/

TSC Small Business Program Point of Contact

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